

»Having been in this fast moving business for 27 years it was clear that we needed to expand our range of products and services and being part of the THS family immediately gives us a whole new range of solutions to offer our customers. This will include Software, OEM consumables and high quality alternative products. We are looking to grow the business significantly and I am delighted to be working as part of the THS Group«

Glen Constable
Parsia Managing Director





THS headquarters in Hemer-Ihmert

OUR TRADITION: INNOVATION

Quality and experience from the heart of Germany: THS supports the office system specialist trade with solutions for consumables, spare parts and software for photocopiers, printers and MFD's. Started in 1995 we have more than 80 employees at our location in Germany and have a

Europe-wide sales and distribution network.

With the integration of the IT-Company MHS GmbH & Co. KG, we have turned our attention to the requirements of a rapidly developing sector and are able to offer this sector a complete package of solutions that cover

all the processes arising in print management.

In addition to providing excellent product availability and prompt delivery times, we are characterised by individually developed solutions at attractive prices.

Convince yourselves - set us a challenge!



Parsia headquarters in Uxbridge

GREAT SERVICE - WE HAVE IT COVERED

Established in 1986, Parsia International have built up a strong customer base in the UK offering generic toners and spare parts to the trade.

The company has prided itself on delivering the highest quality

products from around the globe, and built a superb reputation based on consistent quality and great customer service. Being manufacturer independent, we have been able to source the highest quality prod-

ucts from trusted suppliers including our long term partner - THS. THS are a long established independent business based in Germany with a high quality manufacturing reputation.

85

At the present time we employ 85 persons - 8 of these are apprentices

25

For more than 25 years the name of THS has stood for customer-oriented service and innovation

30

THS possesses a sales and distribution network in more than 30 countries



We are committed to 100 % specialist trade loyalty

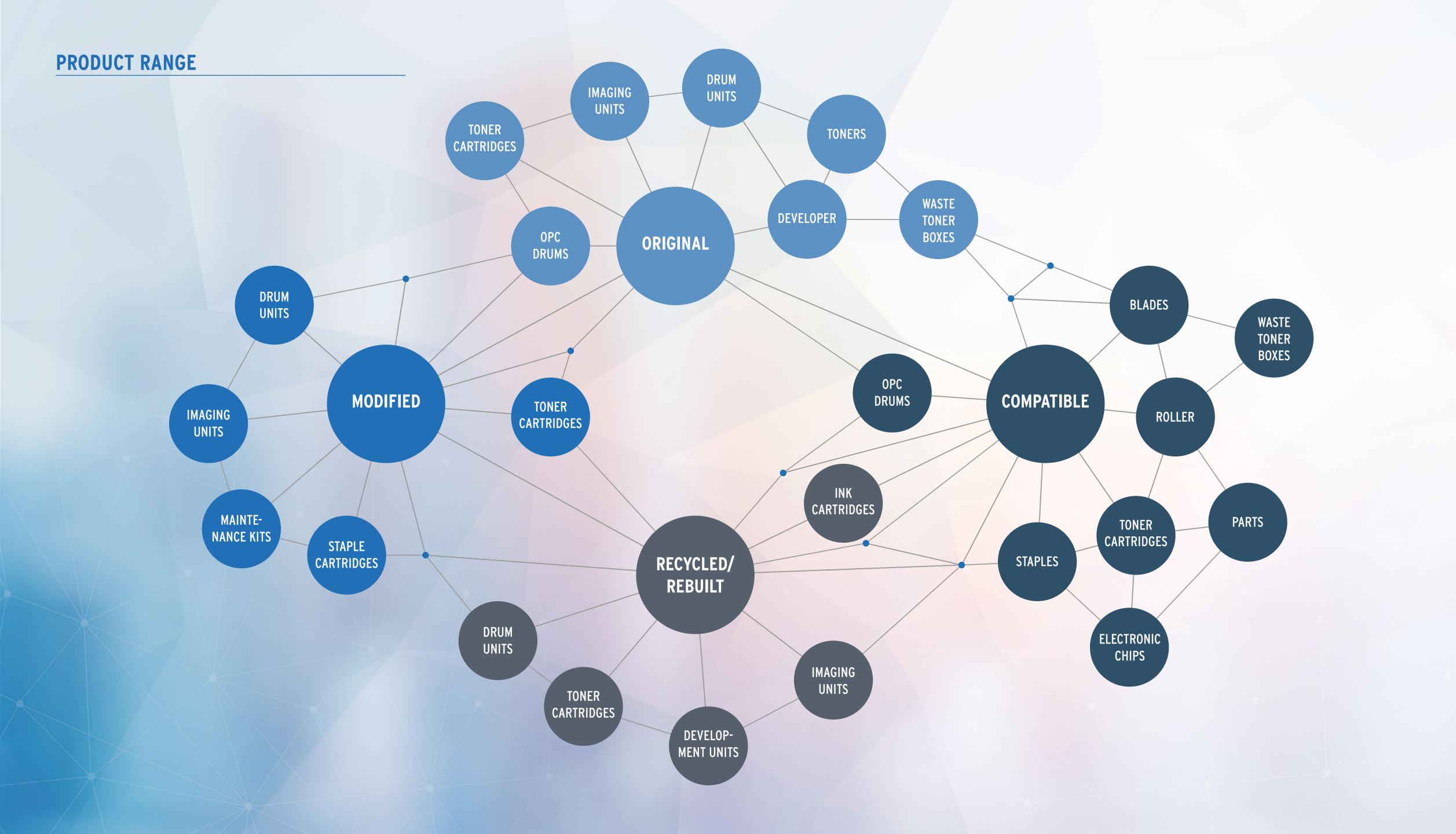
TAKING CARE OF ALL YOUR BUSINESS NEEDS

Profit from our experience for quality, reliability and low pricing. The THS Group supply a full range of OEM consumables and parts products with excellent availability and rapid next day delivery. In addition we can support you with our excellent range of Generic products providing OEM quality and lowering the running costs of your contracted devices. Our modified original products give an additional approach to purchasing OEM units at a much lower cost and have the same warranty.



MANUFACTURER PORTFOLIO*





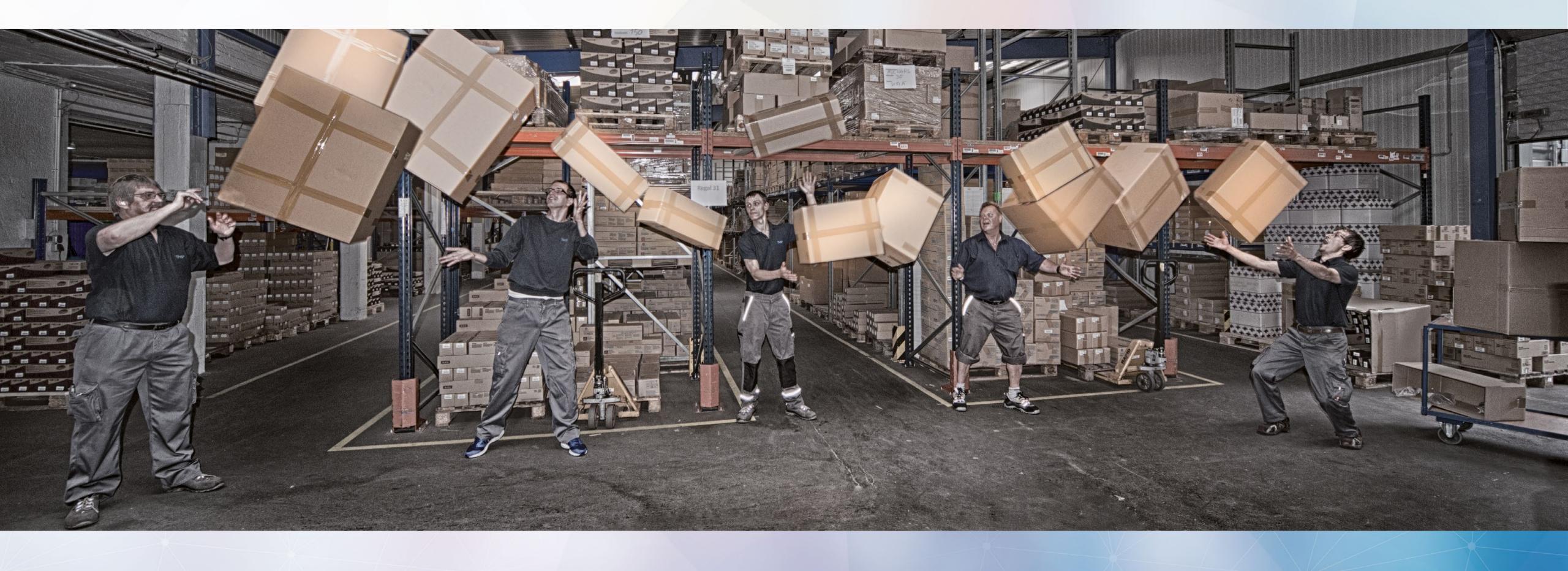


We have 95% of our products in stock ready for next day delivery



Our alternative solutions can offer you up to 40% savings compared to OEM products

OUR STRONG TEAM



PRODUCTION & TECHNOLOGY

THS maintain a comprehensive technical testing laboratory with machines from many manufacturers which our engineers use for ensuring the highest quality standards are met before any products are taken into our range, every product is fully tested and evaluated in our laboratory.



QUALITY ASSURANCE

All products - whether consumables or spare parts - are subjected to our continuous quality checks and - prior to being taken up into our range - are tested for proper functionality. For this the THS team has its own technical testing laboratory with more than 100 devices and the most modern technology for evaluating quality.



SOFTWARE

Our team of IT specialists from MHS supports the specialist trade throughout Europe with optimal requirement solutions such as:

- Manufacturer-independent fleet management solutions from the firm of FMAudit®, on request also with optional additional functions
- DCeasy manufacturer-independent ent analysis software
- PMeasy manufacturer-independent print management software
- Data protection solutions
- External data security concepts



SALES

Our regional sales specialists are always available to assist you personally to provide you with tailored solutions for optimising your processes and minimising your running costs. This service is available to you in the UK, Europe and throughout the world.



LOGISTICS

THS group supports the specialist trade with a space-related direct delivery concept. Reduce your stocks and improve your cashflow!

Our sales specialists will be pleased to explain our concept to you!



5

Five well qualified technicians utilise their industry experience to develop the THS product range

8000

Our articles are continuously available for you on 8,000 m² of storage space

200

The specialists at THS have more than 200 items of equipment available to them for the qualifying of new products and for ensuring the quality of existing ones



Our production team
possesses 11 filling systems
for the individual filling of the
most different toner and
carrier solutions

MPS SUPPORT CONCEPT

Our subsidiary MHS stands ready to support you expertly with software and product solutions that permit you to continue to manage your contractual devices in the field efficiently and economically. As an authorized distribution partner of the manufacturer-independent software company ECi FMAudit® we are able to offer you individual concepts, server solutions and support facilities as well as training and data security concepts. Support in your local language is guaranteed.



BENEFITS FOR YOU

- Manufacturer-independent device registration
- Automatic transmission of meter readings, consumables and service reports
- Independent administration and review of device information
- Management of "non-contractual machines"
- Order activation on the basis of freely definable alarm triggers
- Proactive maintenance and technician planning
- Monitoring system for active alarms
- Overview of new appliances among end users
- Overview of non-communicating onsites
- Automated analyses

- ## End user access options
- Order transmission possible to various suppliers
- Numerous interface options per data exchange (XLS, CSV, XML etc.)
- Full integration to the leading ERP systems of our sector
- Automatic onsite updates
- Windows/MacOS/Linux (Onsite)
- Pre-installed Raspberry Pi (Onsite)
- Integration HP JAM
- Own server solution option
- Server hosting option in MHS Data Centre in Frankfurt
- Print management software integration
- Module for reviewing cost centres

- Follow Print and Mobile Print applications
- Management of printing quotas and setup of print authorization
- Authentication and embedded versions
- 10S and Android APP
- 4 Analysis software integration
- Tray icon for Windows OS
- Management of label printers e.g. Zebra devices
- Thermal printer alarms "was added as an additional alarm type
- Zebra API options are available
- MDFs (Model Defintions Files)
- Native cross-platform support for Windows, macOS, Linux and Raspberry Pi

14

Our 14 specialists from our solutions area are available to support you throughout Europe in the solutions field

10

As an authorized FMAudit®
Value distribution partner, we are responsible for the selling and supporting of their products in more than 10 countries



Decidedly more than 13 million devices are reliably managed by the world's leading and manufacturer-independent FMAudit® fleet management solution



CHALLENGE US!



PARSIA - Member of the THS Group

Unit G | Eskdale Road | Uxbridge | UB8 2RT Telephone +44 20 8453 ¿6580 info@parsia.co.uk | www.parsia.co.uk